



Andrew I. Shapiro, CLU, ChFC, MSM

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Andrew I. Shapiro, CLU, ChFC, MSM is Senior Vice President of BTA, Inc. Andrew has over 30 years of experience in the Financial Services industry, with a focus on working with business owners to provide executive benefit plans and craft business succession plans. Andrew is known for his ability to create innovative solutions that integrate family dynamics, tax regulations, and the desires of corporate owners to control and monetize their business assets. A well-known public speaker and author, Andrew holds a B.S. from the prestigious Long Island University College of Management, an M.S. from The American College, and is an active member in many industry organizations. Andrew's history of working with businesses that range from single person startups to century old publicly traded corporations gives him a broad range of experiences on which to draw. Active in the community, Andrew has served on the board of a local charity and coached soccer, wrestling, and tae kwon do.



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